2017 3M FACT SHEET (all data as of March 31, 2017)

Company Description

- Wataniya Mobile Palestine is the second licensed mobile operator in Palestine.
- Incorporated in 2007 with a license to operate 2G & 3G services in the West Bank and Gaza Strip.
- Launched its services in the West Bank in November 2009.
- The Company offers Palestinians residing in the West Bank the opportunity to enjoy a communications service based on network quality, reliability and choice.
- Strategic backing by Ooredoo Group and Palestine Investment Fund.
- Listed at Palestine Exchange in 2011 as a public shareholding Company, with IPO oversubscribtion of 155%.

Company Vision

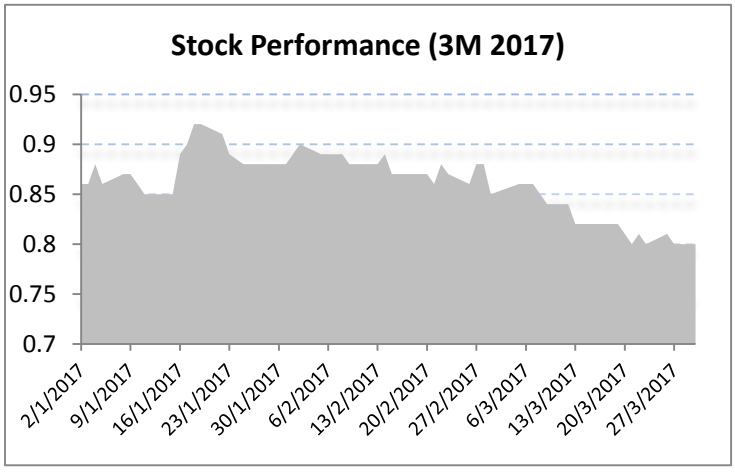
"To become the telecom provider of choice in Palestine by leading in customer experience and innovation while fulfilling stakeholders' expectations".

Company Ownership Profile

As of 31 Dec 2016, there were no shareholders owning more than 5% within the free float (the public).

Share Price Performance

- **Exchange:** Palestine Exchange (PEX)
- **Stock Code:** WATANIYA
- **ISIN:** PS5012112072
- **Bloomberg:** WATANIYA:PS
- **Industry:** Telecommunication
- **Index:** Al-Quds
- **Market Cap (U.S.$):** 214,140,000 (Ranks 4th on PEX)
- **Equity (U.S.$):** 258,000,000 (Ranks 1st on PEX)
- **# of shareholders:** 10,886 (Ranks 3rd on PEX)
- **52 Week High (U.S.$):** 0.90
- **52 Week Low (U.S.$):** 0.79
- **Closing price (U.S.$):** 0.83
- **Value Traded (U.S.$):** 707,454
- **Number of Shares traded:** 846,541

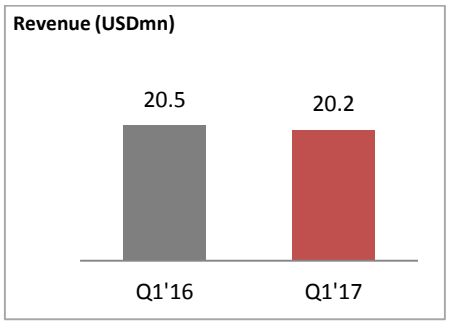


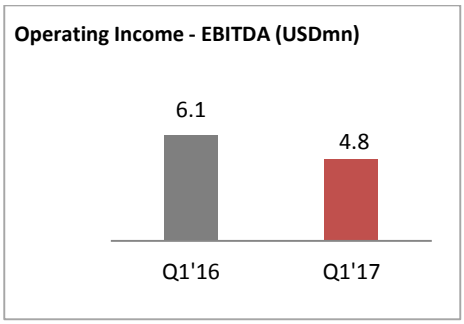
CEO Quote

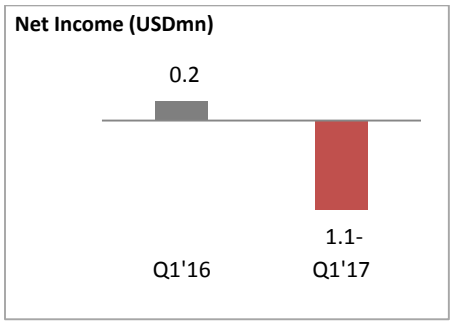
"After more than 10 years of waiting for the necessary approvals, Wataniya Mobile has started the network rollout in Gaza and is planning to provide services to Gazans by the end of 2017. We also kicked off our 3G project and ordered equipment following the agreement between the Palestinian MTIT and the Israeli side on frequency arrangements. We believe that the launching in Gaza and the 3G services are a corner stone to delivering value to our shareholders and to our pursuit of profitability. We continue to focus on growth and our customer base reached 777 thousand by the end of Quarter one, a 10% increase compared to

quarter one of last year. We do see further great growth opportunities with the Gaza launch an area, which entails 40% of the Palestinian population, and with the launch of 3G in the West Bank, which will enable new services and new revenue streams."

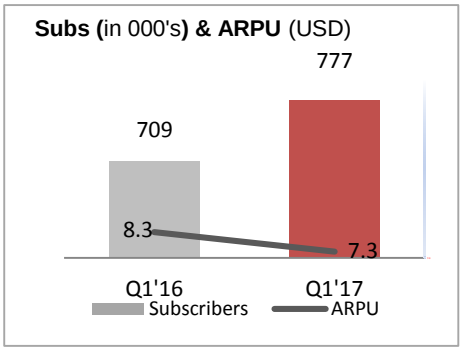
Financial Performance

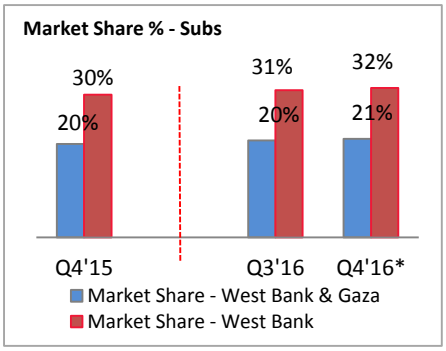


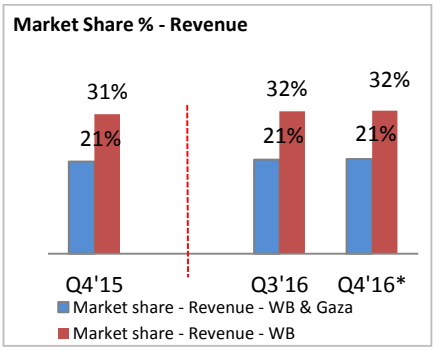




Key Performance Indicators







*Q1'17 competitor's subscribers and revenue figures aren't disclosed per the date of this data compilation.

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This release contains statements, which may constitute 'forward-looking statements'. 'Forward-looking statements' are based upon expectations, estimates and projections at the time the statements are made that involve a number of risks, uncertainties and other factors that could cause actual results or events to differ materially from those anticipated. Such factors include; our ability to create, sustain, manage or forecast our growth; our ability to attract and retain key personnel; changes in our business strategy or development plans; competition; business disruptions; adverse publicity; and international, national and local general economic and market conditions.